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FLORISTS · GROWERS · DEALERS

# WHOLESALE LIST

*"Extristrong" Gladiolus Bulbs*



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FALL 1926  
SPRING 1927

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GROWN, PACKED AND  
SHIPPED BY  
**WATERLOO BULB FARMS**

*T. D. Smedley*

WATERLOO

Box 165

IOWA

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# Wholesale Price List

on

## “Extristrong” Gladiolus Bulbs

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Fall 1926  
Spring 1927

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NOVEMBER 1, 1926

(This list cancels all previous lists.)

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The production and distribution of Gladiolus bulbs has our entire attention. We ship nothing but young, plump bulbs of high quality. We do not ship cut flowers—everything is disbudded when the first flower opens and you get the bulb when it is ready to make its best flower. They are commercially true to name—they are properly fertilized, properly cured and carefully packed.

Quotations are F. O. B. Waterloo, Iowa, and bulbs travel at purchaser's risk.

100 sold at the 1000 rate. When quotation is by the 100 we sell 25 at the 100 rate. No charge for packing. Small orders given as careful attention as large ones.

**Terms**—Full cash with order, five percent discount. On approved credit, 60 days net. Unless your credit is established send references and give time for us to get reports.

We begin shipping December 1 or, by special request, sooner. We require a deposit of 25 percent on all orders held for shipment after January 1st. We do not ship by parcel post.

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5/16" to 1/2" 10

America—Light Pink—per 1000	15.00	12.00	10.00
Arizona—Medium Pink—per 100	2.00	1.60	1.20
Albania—Large Pure White—per 100	5.00	4.00	3.20
Alice Tiplady—Orange Primulinus— per 1000 . . .	35.00	28.00	20.00
Anna Eberius—Velvety Purple— per 1000 . . .	35.00	28.00	20.00
Byron L. Smith—Lavender—per 100	5.00	4.00	3.20
Baron Hulot—Dark Purple—per 100	3.50	2.80	2.00
Chicago White—Early White— per 1000 . . .	15.00	12.00	10.00
Carmen Sylva—Large Pure White— per 100 . . .	6.00	4.80	3.80
Crimson Glow—Large Dark Red— per 100 . . .	4.00	3.20	2.50
Evelyn Kirtland—Tall Soft Pink— per 1000 . . .	30.00	24.00	18.00
E. J. Shaylor—Ruffled Rose Pink— per 1000 . . .	30.00	24.00	18.00
Early Sunrise—Very Large Salmon Red—per 1000 . . .	45.00	36.00	28.00
Golden Measure—Large Yellow— per 100 . . .	5.00	4.00	3.20
Glory of Kennemerland—Large Pink— per 1000 . . .	25.00	20.00	16.00
Halley—Salmon Pink—per 1000	18.00	14.00	12.00
Herada—Mauve—per 100	2.50	2.00	1.60
Jack London—Salmon—per 100	5.00	4.00	3.20
Jewell—Pink and Yellow Primulinus— per 100 . . .	5.00	4.00	3.20





L. M. Foch—Large Light Pink— per 1000 . . .	15.00	12.00	10.00
Lily White—Early Pure White— per 100 . . .	2.00	1.60	1.20
Louise—Lavender—per 100	4.00	3.20	2.50
Lost Red—Very Large Dark Red— per 100 . . .	25.00	20.00	16.00
Mrs. Francis King—Flame Red— per 1000 . . .	18.00	14.00	12.00
Mrs. Frank Pendleton—Pink— per 1000 . . .	18.00	14.00	12.00
Mrs. Dr. Norton—Pink—per 100	3.50	2.80	2.00
Mr. Mark—Blue—per 100	3.00	2.40	1.80
Maiden Blush—Light Pink—per 100	2.50	2.00	1.60
Mrs. H. E. Bothin—Pink—per 100	6.00	4.50	3.50
Mary Pickford—Early White— per 100 . . .	3.50	2.80	2.00
Niagara—Buff—per 1000	25.00	20.00	16.00
1910 Rose—Rose Pink—per 1000	20.00	16.00	12.00
Prince of Wales—Salmon—per 1000	20.00	16.00	12.00
Peace—White—per 1000 .	20.00	16.00	12.00
Panama—Light Pink—per 1000	20.00	16.00	12.00
Peach Rose—Pink—per 100 .	10.00	8.00	6.40
Souvenir—Yellow Primulinus— per 100 . . .	5.00	4.00	3.20
Purple Glory—Velvety Red—per 100	8.00	6.00	4.00
Rose Ash—per 100 . . .	5.00	4.00	3.20
Rose Glory—Ruffled Rose—per 1000	35.00	28.00	20.00
Scarlet Princeps—Best Red— per 1000 . . .	50.00	40.00	32.00







Schwaben—Yellow—per 1000	18.00	14.00	12.00
Tyrian Beauty—Magenta—per 100	6.00	4.50	3.50
Wilbrink—Light Pink—per 1000	18.00	14.00	12.00
Mixed—General Mixture—per 1000	12.00	10.00	8.00
Waterloo Mixed—Fine Collection— per 1000	20.00	16.00	12.00

“Waterloo Mixed” made a great hit last season and is greatly improved this year. It is not grown as a mixture but is a collection of named varieties and this is just the thing for the man growing only a few hundred, either for forcing or outside. If wanted for forcing, please say so, and we will select forcing varieties.

It is wise to place your order early. We make no charge for storage up to May 1st.

If you want 100,000 we are large enough to serve you. If you want 100 we are small enough to appreciate you and give your order prompt and careful attention.

If you want 5,000 or more of one item please write for special price.

Reports from customers state that Scarlet Princess forced from 94 percent to 128 percent, and Anna Eberius as high as 184 percent. We (with ten years retail florist experience) consider Scarlet Princess the best florist red in existence. Try a few—you’ll want more next year. Remember Early Sunrise, too.

Very truly yours,

T. D. Smedley, owner.

**WATERLOO BULB FARMS**  
**WATERLOO                      Box 165                      IOWA**

